

PHILIP MORRIS U.S.A.
INTEROFFICE CORRESPONDENCE
Richmond, Virginia

To: Don McCombs (Sct. 24, FL)
Michael Smigliani (Sct. 11, MA)

Date: June 20, 1997

From: Elizabeth Chambers *EL*

Subject: Ordering of Special CI Brands

The Product Testing Laboratory needs eight (8) cartons each of the following brands. **These brands need to be of the same production month within a brand.** This does not mean that all brands need to be of the same production only within the same brand. Until further notice these same brands will be ordered every other month (again in August, October and December). A memo will be sent for each ordering month as a reminder. If there are any questions or concerns please contact me at 804-274-2871. We need to have these cigarettes arrive at the Operations Center as soon as possible for testing purposes.

Camel Lights King Size (RJR)

Carlton 100 (B&W)

Doral Lights 100 (RJR)

GPC Full Flavor 100 (B&W)

Winston King Size (RJR)

Kool Menthol King Size (B&W)

Kent King Size (Lorillard)

Newport Menthol Long Size (Box) (Lorillard)

*Newport 100 May - 5
June - 3 } Told Sandra to test
May + Hold June.*

Accounting code to be charged on the Purchaser's Expense Statement for the purchase of these cigarettes plus shipping charges is 050-6R3-071.

Please send these cigarettes to the attention of:

Ms. Elizabeth Chambers
Philip Morris USA
2000 Bells Road
Gate S, Door 100
Richmond, VA 23234

NOTE: The cigarettes should include an invoice/receipt which gives number of cartons and carton unit price along with the attached brand packing slip for signature of purchaser, territory number etc.

cc: C. Ament B. Strang
S. Hughes J. Spruill
S. Laffoon S. Yang
K. Podraza

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